

### **Item 1: Introduction**

New England Research & Management, Inc., 53 W. Jackson Boulevard, Suite 603, Chicago, Illinois, is an investment adviser registered with the Securities and Exchange Commission. This document gives you a summary of what we offer, and conversation starters that you should consider and ask us.

### **Item 2: Relationships and Services**

*What investment services and advice can you provide me?*

We offer investment advisory services to retail investors in the form of asset management services which involve us managing and trading your designated account(s). You grant us discretion over your accounts, which means we are allowed to buy and sell investments in your account without asking you in advance. We manage accounts on a client-by-client basis and your account is custom-tailored to your specific investment objective. We will discuss your investment goals, design with you a strategy to achieve your investment goals, and execute that strategy via regular monitoring and transacting in your account. We use individual stocks (occasionally ETFs or mutual funds) and/or bonds. There is ongoing communication (by phone or e-mail) and face-to-face meetings with you. We encourage you to contact us whenever you have questions, comments, or concerns. Because we are a registered investment adviser, not a broker-dealer, your assets are held directly at a qualified custodian- currently either FNZ Trust Company or Fidelity Custodian Services. We do not use model portfolios or “wrap programs”. We do not have proprietary products or any incentives to trade or invest a certain way.

Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

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*Conversation Starters: Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including licenses, education, and other qualifications? What do these qualifications mean?*

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### **Item 3: Fees, Costs, Conflicts and Standard of Conduct**

*What fees will I pay?*

If you open an advisory account, you will pay an on-going asset-based fee at the end of each quarter for our services, based on the total value of the cash and investments in your advisory account. This fee will be deducted from your account. Our standard fee schedule ranges from 0.3% to 0.1% quarterly in tiered levels. We have not increased these fees in over 40 years, and the amount paid to our firm does not vary based on the type of investments we select on your behalf.

You will also pay standard custodian fees to FNZ Trust Company and/or Fidelity Custodian Services, where your assets are held. We do not receive any of these funds. In most cases, you will not pay any transaction fees or commissions when we buy or sell an investment for you. Please see our ADV Form 2 for additional details.

We offer Clients with taxable accounts an Income Tax Summary to assist Clients in the filing of their tax returns. The fee for this optional service is \$300 per year.

**You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make in your investments over time. Please make sure you understand what fees and costs you are paying.**

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*Conversation Starters: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

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*What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?*

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money could create some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations we provide you. For example, the more assets you have in the advisory account, including cash, the more you will pay us. We therefore have an aligned incentive with you to increase the assets in your account. We benefit from the advisory services we provide to you, but only by the fees you pay us for managing your account. Another example would be that if you rollover an IRA account to our firm, we will charge your account and make money. If you decide not to rollover the IRA, we will not make money. Therefore, we have an incentive for you to move your IRA here even if it is not in your best interest.

Our firm does not make money in any other way other than the fees on assets under management as described above. We do not receive commission or compensation for using particular investments in your portfolio, and our firm does not receive any payments from anyone besides you in the form of our management fees.

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*Conversation Starters: How might your conflicts of interest affect me, and how will you address them?*

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*How do your financial professionals make money?*

Our staff members are paid directly by the firm. Their compensation is not tied to the particular investments we use in your account and there are no commissions.

#### **Item 4: Disciplinary History**

*Do you or your financial professionals have legal or disciplinary history?*

No, we do not have legal or disciplinary events as noted on Form ADV, Part 1, Item 11.

#### **Item 5: Additional information**

*Where is additional information available?*

**For additional information on our firm and advisory services** can be found at [adviserinfo.sec.gov](http://adviserinfo.sec.gov) or by calling our firm at (312) 212-1704 for up-to-date information. Visit [Investor.gov](http://Investor.gov) for a free and simple search tool to research our firm and our financial professionals.

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*Conversation Starters: Who is my primary contact person? Is she or he a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*

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